



Roles & Responsibilities

Functional Account Manager (FAM) Role:

Communication & Coordination

Permuta's FAM is the direct liaison to the government customer – analyzing customer business requirements/processes, communicating milestones/significant project events, and leading end-user adoption efforts. Direct government customer interaction is critical to the success of every DefenseReady installation; the FAM provides that vital link.

Permuta Delivery Team Role:

Sprint Implementation & Execution Management

Permuta not only executes all facets of the program, but also manages all of its own resources. With Permuta, customers do not need to expend management costs or resources, because we do not augment your staff – we stay focused on our mission, so you can stay focused on yours.

Government Role:

Overall Project Management

A collaborative team environment is an essential component in DefenseReady installations. As such, we require our customers to identify an agency resource that can provide oversight and coordination during the engagement – speeding the process and ensuring accuracy based on unique agency demands.

Definitions

Initial Operating Capability (IOC):

Implementing one DefenseReady functional area (e.g., Workforce, Mission, etc.) in order to replace a legacy system or provide new functionality in that area. IOC is achieved once existing functionality is replaced or basic and current processes can now be performed in DefenseReady.

Full Operating Capability (FOC):

Agency completely incorporates an identified functional area (e.g., Workforce, Mission, etc.) within DefenseReady. FOC covers processes that may not currently exist at the agency, but enhance the basic functionality.